

# Manufacturing & Logistics CEO Peer Group Agenda

Friday, September 5, 2025

8:15 - 11:30 AM EST

## Meeting Location:

JACO Advisory Group Offices  
6605 Longshore St.  
Suite 240  
Dublin, OH 43017

## 8:15-8:30: WELCOME

- Coffee, breakfast, informal catch-up
- One-Minute Intro
  - Top of mind business challenge(s) you are dealing with.
- Review of today's agenda and cadence of meetings going forward.

## 8:30-9:30: 1<sup>ST</sup> DISCUSSION GROUP

- Mark Klettlinger – Ohio Statewide Development Corporation
  - SBA 504 and Ohio 166 loan programs

## 9:30-9:35: BREAK

## 9:35-10:25: 2<sup>ND</sup> DISCUSSION TOPIC

- "Foot on the Gas" Growth Hacks
  - **Current U.S. Government Policy:** With policies aimed at increasing domestic manufacturing, how are you positioning your business to "win"?
  - **Vision for 2030:** Imagine picking up the *Columbus Dispatch* in 2030 and seeing your company on the front page with a story about its growth. What does the headline say?
  - **Action Plan:** What 2-3 specific actions will you take to achieve this vision?

## 10:25-10:30: BREAK

## 10:30-11:30: ROUNDTABLE DISCUSSION

- Top of mind issues from the group

## Future Discussion Topics

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| <ul style="list-style-type: none"><li>• Benefits and compensation for employees</li><li>• Ohio development plan- City of Columbus, JobsOhio, etc.</li><li>• Wage trends in manufacturing</li><li>• Deeper dive into OEE</li><li>• S&amp;OP- making them visual and easy</li><li>• Estate Planning</li><li>• Annual Assessments</li><li>• Email or Digital Marketing</li><li>• Production and overhead costs</li><li>• Safety- Manufacturing and Warehouses</li><li>• Cybersecurity and IT Measurements</li><li>• New government rules and compliance</li><li>• Tools to improve quality</li></ul> | <ul style="list-style-type: none"><li>• Safety</li><li>• Effectively reducing inventory while maintaining OTIF (math models if available).</li><li>• CRM platforms and usage</li><li>• Growth through target markets</li><li>• Annual people assessment process</li><li>• Central Ohio's long-term future for the business community</li><li>• Sales force effectiveness</li><li>• Government Funding Opportunities</li><li>• Digital Marketing Playbook</li><li>• Workforce Management</li></ul> |
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