

Manufacturing & Logistics CEO Peer Group Agenda

Friday, September 5, 2025

8:15 - 11:30 AM EST

Meeting Location:

JACO Advisory Group Offices
6605 Longshore St.
Suite 240
Dublin, OH 43017

8:15-8:30: WELCOME

- Coffee, breakfast, informal catch-up
- One-Minute Intro
 - Top of mind business challenge(s) you are dealing with.
- Review of today's agenda and cadence of meetings going forward.

8:30-9:30: 1ST DISCUSSION GROUP

- Mark Klettlinger – Ohio Statewide Development Corporation
 - SBA 504 and Ohio 166 loan programs

9:30-9:35: **BREAK**

9:35-10:25: 2ND DISCUSSION TOPIC

- "Foot on the Gas" Growth Hacks
 - **Current U.S. Government Policy:** With policies aimed at increasing domestic manufacturing, how are you positioning your business to "win"?
 - **Vision for 2030:** Imagine picking up the *Columbus Dispatch* in 2030 and seeing your company on the front page with a story about its growth. What does the headline say?
 - **Action Plan:** What 2-3 specific actions will you take to achieve this vision?

10:25-10:30: **BREAK**

10:30-11:30: ROUNDTABLE DISCUSSION

- Top of mind issues from the group

Future Discussion Topics

- Benefits and compensation for employees
- Ohio development plan- City of Columbus, JobsOhio, etc.
- Wage trends in manufacturing
- Deeper dive into OEE
- S&OP- making them visual and easy
- Estate Planning
- Annual Assessments
- Email or Digital Marketing
- Production and overhead costs
- Safety- Manufacturing and Warehouses
- Cybersecurity and IT Measurements
- New government rules and compliance
- Tools to improve quality
- Safety
- Effectively reducing inventory while maintaining OTIF (math models if available).
- CRM platforms and usage
- Growth through target markets
- Annual people assessment process
- Central Ohio's long-term future for the business community
- Sales force effectiveness
- Government Funding Opportunities
- Digital Marketing Playbook
- Workforce Management